



Role Profile

Ventures Manager

Location

Gloucester, GL3 4AH

Salary

Competitive package for the right person

Contract Type

Permanent / Full-Time

Blackfinch Group is an award-winning investment specialist with a heritage dating back over 25 years. A trusted provider, we work in partnership with advisers. Our businesses offer tax-efficient solutions, early stage investing, managed portfolio services, property financing and renewable energy. As an environmental, social and governance (ESG) investor, we work for a positive impact. We're proud to be entrusted with over £450 million in assets under management and administration.



Purpose of Role

The Senior Ventures Manager will have oversight and contribute to every aspect of the team. In particular, in the deal process you will be negotiating deal points, managing and executing due diligence including performing extensive market, competitor and financial analysis, creating cap table illustrations, making reference calls, working with external tax and technology specialists and writing Investment Committee papers. The Senior Ventures Manager will work with external stakeholders as required and represent Blackfinch at events and external meetings. And when working on portfolio management they will be building relationships with NEDs, preparing reports and proactively working with stakeholders to resolve emerging issues.

This is an exciting senior manager role in a dedicated, hardworking Ventures ecosystem which will also play a key part in the development of the wider team.

Key Accountabilities

- Managing, sourcing and overseeing deal flow generation.
- Identifying and growing relationships with accelerators and other deal flow sources.
- Performing and overseeing assessments on opportunities.
- Negotiating deal parameters on investment opportunities.
- Preparing cap table illustrations and projecting future performance.
- Preparing and editing investment summaries and presenting these internally.
- Working with external experts to assess technology, IP and tax qualifying status.
- Performing and overseeing market, financial and competitor analysis.
- Proactively spotting and resolving issues in portfolio companies.
- Preparing investor reports and working with external NEDs around board meetings.
- Managing analysts and acting as board observer for portfolio companies

Skills & Qualifications

To be a successful Senior Ventures Manager you will hold a degree 2:1, ideally in science or engineering, a professional finance qualification such as CAIA/CIMA/CFA and have circa 5-10 years' experience working in the start-up sector or in venture capitalism.

You will possess excellent interpersonal skills including a flair for negotiation, influencing and persuading. In addition, you will have an excellent ability to simply articulate complex issues, both in written form and verbally. An insightful commercial mindset and existing network within the start-up sector is key for this role.

With experience of managing teams to maintain high performance, you will be a strong team player and have an innate ability in pro-actively supporting colleagues.

If you believe you have the skills and experience for this role, we'd be interested to hear from you.

Apply by sending your CV and any other supporting documents to **HR@blackfinch.co.uk**

If you require any further information about this role, we're here to help, contact us on 01452 717070.

Our Values

At Blackfinch we're working to make a difference in the world. We partner with advisers to meet client and business aims. Inspired by the work of Charles Darwin, we're named after one of Darwin's finches, which influenced his theories of evolution.

Our values of 'adapt', 'evolve' and 'thrive' run through everything we do. We continually adapt to changing markets, providing evolved products so that our customers can thrive. These values inform our work as an ESG investor, working towards a more sustainable future.



Offering a supportive environment, championing continuing professional development and sponsoring staff for qualifications.



One of the friendliest businesses in financial services, supporting our people, customers and investee companies.



Providing opportunities to progress plus to take up benefits, and to get involved in sponsorship and charity work
