



### **Role Profile**

Investment Manager (Property)

### **Location**

Gloucester, GL3 4AH

### **Salary**

£45,000pa - £65,000pa

### **Contract type**

Permanent / Full-time

Blackfinch Group is an award-winning investment specialist with a heritage dating back over 25 years. A trusted provider, we work in partnership with advisers. Our businesses cover tax-efficient solutions, early stage investing, managed portfolio services, property financing and renewable energy. As an environmental, social and governance (ESG) investor, we work for a positive impact. We're proud to be entrusted with over £600 million in assets under management and administration.



## Purpose of Role

This opportunity is a key position in our Property team. The role requires a talented individual to undertake and manage all aspects of property lending deals from initial commercial negotiations through to transaction completion. You will also undertake monitoring of loans and oversee the management of various underlying investment products.

## Key Accountabilities

- Originating lending opportunities within the property development sector.
- Expanding the Property team developer and broker network.
- Undertaking initial commercial negotiations ensuring the return is commensurate for the risk and is sufficient to meet our investor cost of capital.
- Monitoring and managing current property loans and raising key issues to senior management in good time, providing challenges and reasoned opinions where necessary. Also maintaining a firm but friendly approach with borrowers and brokers.
- Liaising with solicitors/brokers, surveyors and co-lenders throughout the life cycle of the property loans and forming an opinion as to the service we have received from advisors and managing them accordingly.
- Producing Investment Committee papers and following up on any queries raised.
- Working with the finance team in the assessment of performance of underlying investee companies and the in-house legal team to assess key issues on new deals.
- Helping to create and implement new controls, processes and policies as the team grows.
- Conducting site visits from borrowers with monitoring surveyors and highlighting key risks.
- Staying abreast of regulatory, legal, tax and market trends impacting the property markets.
- Acting as an example for and also managing more junior team members and taking an active role in their development and in helping the team to manage / allocate their workload.
- Influencing advisors, borrowers, brokers and other teams within Property and Blackfinch to ensure that transactions and projects close on a timely basis.
- Sharing key insights from deals with the wider team.
- Managing or overseeing non-deal related projects.
- Ensuring compliance with team procedures is met by team members.

## Essential Experience

### General

- Be a cultural ambassador for Blackfinch and lead by example. Fostering a can-do attitude and one that develops all staff to aspire to continuously improve.
- Ensure compliance with all company policies, regulatory, professional and legal requirements.
- Attend ad-hoc industry conferences, networking and corporate hospitality events (as agreed with the Investment Director) to represent and promote the Blackfinch brand / grow professional network / support new deal origination activities.

- Have 5 – 10 years working in either Banking, Property or Asset Management in transactional roles or similar roles.
- Have excellent interpersonal skills, including a flair for negotiation, influencing and persuading.
- Have an excellent ability to simply articulate complex issues, both in written form and verbally.
- Be highly fluent and confident numerically and be proficient with Microsoft Office and in particular Excel.
- Have experience of managing teams to maintain high performance, be a strong team player and have an innate ability in pro-actively supporting colleagues.
- Have a demonstrable commercial mindset and pro-active approach to networking and growing a network of contacts within the Property lending sector.
- Ability to work within a fast-paced environment and meet stretching deadlines;
- High level of accuracy and attention to detail.

## Qualifications

### Essential

- Hold a 2:1 degree or equivalent qualification and have excellent academics.

### Desired

- Hold Relevant professional finance qualification e.g. MRICS / ACA / CIMA / CFA.

If you believe you have the skills and experience for this role, we'd be interested to hear from you.

Apply by sending your CV and any other supporting documents to **HR@blackfinch.co.uk**.

If you require any further information about this role, we're here to help, contact us on 01452 717070.

## Our Values

At Blackfinch we're working to make a difference in the world. We partner with advisers to meet client and business aims. Inspired by the work of Charles Darwin, we're named after one of Darwin's finches, which influenced his theories of evolution.

Our values of 'adapt', 'evolve' and 'thrive' run through everything we do. We continually adapt to changing markets, providing evolved products so that our customers can thrive. These values inform our work as an ESG investor, working towards a more sustainable future.



Offering a supportive environment, championing continuing professional development and sponsoring staff for qualifications.



One of the friendliest businesses in financial services, supporting our people, customers and investee companies.



Providing opportunities to progress plus to take up benefits, and to get involved in sponsorship and charity work

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