



Role Profile

Investment Director (Energy)

Location

Gloucester, GL3 4AH

Salary

Competitive Package

Contract Type

Permanent / Full-Time

Blackfinch Group is an award-winning investment specialist with a heritage dating back over 25 years. A trusted provider, we work in partnership with advisers. Our businesses cover tax-efficient solutions, early stage investing, managed portfolio services, property financing and renewable energy. As an environmental, social and governance (ESG) investor, we work for a positive impact. We're proud to be entrusted with over £600 million in assets under management and administration.



Purpose of Role

To assist the Head of Energy in all aspects of investment management activity in relation to energy / infrastructure deals from deal origination, valuation, structuring, project management, legal / commercial negotiation of key contracts and execution of new deals as well as oversee the on-going portfolio / investment management of existing assets.

Key Accountabilities

Development (as and when required)

- Take responsibility for existing projects in development with a view to taking them through from planning (where applicable and using third-party contractors) through to consent and beyond into ready to build and ultimately commercial operations;
- Negotiate key project contracts e.g. Option to Lease, Lease, EPC / TSA, MSA, BOP, PPA & Asset management contract etc in conjunction with legal and technical advice from third-party legal advisers / Owner's Engineers;
- Oversee financial model and expected project returns, updating for revised assumptions as necessary;
- Apply for (using third-party technical input) and ensure compliance with terms of grid connection offers;
- Ensure compliance with original planning decision notice and work with third-party advisors to ensure efficient discharge of planning conditions;
- Keep the Head of Energy and Investment Committee informed of key project risks and milestone date and obtain revised authority to keep progressing each opportunity through development stage gates to ensure the risk / reward profile is appropriately managed. Where the risk / reward profile is sub-optimal, recommend continued development of the project ceases.

Origination & Execution

- Responsible for new deal origination introductions using own professional network of contacts and potential introducers;
- Lead investment appraisal of new renewable energy / energy infrastructure investment opportunities to ensure that they meet the Company's key investment criteria & highlighting key risks and mitigant identified;
- Oversee the financial model and valuation of new investment opportunities to ensure that transaction costs are accounted for and the level of return is sufficient to meet our investor cost of capital;
- Oversee sourcing of senior debt finance to help finance new investment opportunities;

- Oversee the production of Investment Committee Papers and follow up on any queries raised;
- Oversee scoping, instructing and reviewing financial and commercial due diligence reports;
- Take responsibility for the project management of transactions through until financial close / completion, in line with agreed capex budgets / timescales;
- Oversee negotiation of key commercial contracts e.g. Heads of Terms, Share / Asset Purchase Agreements, Senior Facility / Intercreditor, Leases, EPC / O&M, TSA, Asset Management and Power Purchase Agreements;

Portfolio

- Support the Asset Management Director and Head of Energy with the active asset / investment management of the existing investment portfolio to ensure that projects are in line with or above original financial forecasts, both in cost, revenue, distributions and share price;
- Assist the Fund Accounting Finance Director and Head of Energy with the monthly and annual review of the Sedgwick share price on the basis of the approved mark to model valuation methodology;
- Oversee occasional strategic refinancing of the existing portfolio to maximise returns for investors;
- Assist with evaluating risks within the energy portfolio on an ongoing basis and provide recommendations for preventative measures to mitigate and lower risks;
- Attend operational site visits of existing and new investment assets from time to time as necessary;

General

- Leveraging your strong track record in sourcing deals and relationships in the sector to provide opportunities to generate asset qualifications;
- Be a cultural ambassador for Blackfinch and lead by example. Fostering a can-do attitude and one that develops all staff to aspire to continuously improve;
- Take responsibility for ongoing coaching and development of junior staff within the energy;
- Support the Head of Energy and business more generally in the launch of new products and initiatives;
- Ensure compliance with all company policies, regulatory, professional and legal requirements;
- Ensure a culture of positive engagement and development of all staff in the team;
- Keep up to date with sector developments, government policy, new products and relevant economic trends impacting the sector;
- Assist with the identification and implementation of new internal business controls, policies and processes to improve organisational efficiency as the team grows, and
- Attend ad-hoc industry conferences, networking and corporate hospitality events (as agreed with the Investment Director) to represent and promote the Blackfinch brand / grow professional network / support new deal origination activities.

Essential Skills & Qualities

- Good degree from a leading university;
- Strong financial modelling / understanding of discounted cashflow valuation techniques, ideally supported by a professional qualification;
- Strong people leadership & coaching skills / emotional intelligence;
- Willingness to be a cultural ambassador for the company;
- Strong relationship management & influencing skills;
- Strong negotiation skills and commercial awareness;
- The ability to prioritise, organize, delegate as appropriate and work autonomously;
- Excellent oral and written communication skills
- High level of accuracy and attention to detail;
- Ability to work within a fast-paced environment and meet stretching deadlines;
- A proactive and confident attitude with a high level of personal drive and initiative.

If you believe you have the skills and experience for this role, we'd be interested to hear from you.

Apply by sending your CV and any other supporting documents to **HR@blackfinch.co.uk**.

If you require any further information about this role, we're here to help, contact us on 01452 717070.

Our Values

At Blackfinch we're working to make a difference in the world. We partner with advisers to meet client and business aims. Inspired by the work of Charles Darwin, we're named after one of Darwin's finches, which influenced his theories of evolution.

Our values of 'adapt', 'evolve' and 'thrive' run through everything we do. We continually adapt to changing markets, providing evolved products so that our customers can thrive. These values inform our work as an ESG investor, working towards a more sustainable future.



Offering a supportive environment, championing continuing professional development and sponsoring staff for qualifications.



One of the friendliest businesses in financial services, supporting our people, customers and investee companies.



Providing opportunities to progress plus to take up benefits, and to get involved in sponsorship and charity work
