



# Blackfinch Ventures EIS Portfolios

The portfolios invest in start-ups and early stage firms in the tech space that qualify for Enterprise Investment Scheme (EIS) funding. Clients can access EIS tax benefits along with higher return prospects.

Our expert team targets innovative firms. It invests in those with strong teams, capable of transforming their market. The team aims to deliver returns over four to seven years from investment into each company.<sup>1</sup>

Blackfinch's processes and resources make it stand out. These include a dedicated pipeline team searching across the UK, rigorous due diligence, and board-level support for firms. Blackfinch also co-invests with clients, ensuring further alignment.

## POTENTIAL CLIENTS<sup>2</sup>

Clients wishing to target returns alongside tax mitigation

Clients interested in significant return potential from start-ups capable of substantial growth

Clients aiming for exposure to early stage firms as part of a diversified portfolio

Clients seeking to defer a CGT liability

Clients whose main income is from rental properties

## FEES

Portfolio Establishment Fee	3%
Annual Management Charge <sup>3</sup>	2%
Performance Fee	20% after a minimum return of 130%

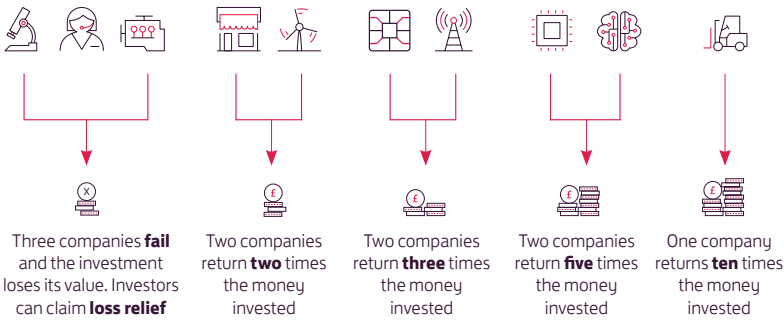
## IMPORTANT INFORMATION

Capital at Risk. Blackfinch Ventures is a trading name of Blackfinch Investments Limited which is authorised and regulated by the Financial Conduct Authority. Registered in England and Wales company number 02705948. Registered address 1350-1360 Montpellier Court, Gloucester Business Park, Gloucester, GL3 4AH. All information correct at February 2024.

## KEY FEATURES

- Offering from trusted provider with strong track record
- Environmental, Social and Governance (ESG) investor
- EIS tax benefits for Income, Inheritance and Capital Gains Tax (CGT) mitigation (subject to applicable minimum holding periods)
- Competitive fees and charges
- Target return of 3x
- Investments spread across multi-sector portfolios of at least 10 firms
- Investments aligned with government requirements
- Chance to invest in innovative early stage UK firms
- Portfolios managed by experts in early stage investing and tech start-ups
- Team brings UK-wide deals and rigorous due diligence processes

## HOW IT WORKS<sup>4</sup>



<sup>1</sup>The Blackfinch Ventures EIS Portfolios invest in small, unquoted companies. Investors' capital is at risk and the investment return is not guaranteed.

<sup>2</sup>The Blackfinch Ventures EIS Portfolios may not be suitable for all investors. We would recommend that prospective investors seek independent advice before making a decision.

<sup>3</sup>We apply this for the first four years only. This adds value to investors where companies take over four years to exit. We charge an upfront Arrangement Fee to the investee company equivalent to four years of AMC, which brings the added benefit of qualifying for EIS tax relief.

<sup>4</sup>The diagram is for illustrative purposes only and shows how a portfolio could be structured



# Risks

Due to the potential for losses, the Financial Conduct Authority (FCA) considers this investment to be high risk.

## What are the FCA key risks?

### 1 - You could lose all the money you invest

If the business you invest in fails, you are likely to lose 100% of the money you invested. Most start-up businesses fail.

### 2 - You are unlikely to be protected if something goes wrong

Protection from the Financial Services Compensation Scheme (FSCS), in relation to claims against failed regulated firms, does not cover poor investment performance. Try the FSCS investment protection checker (<https://www.fscs.org.uk/check/investment-protection-checker>).

Protection from the Financial Ombudsman Service (FOS) does not cover poor investment performance. If you have a complaint against an FCA-regulated firm, FOS may be able to consider it. Learn more about FOS protection (<https://www.financial-ombudsman.org.uk/consumers>).

### 3 - You won't get your money back quickly

Even if the business you invest in is successful, it may take several years to get your money back. You are unlikely to be able to sell your investment early.

The most likely way to get your money back is if the business is bought by another business or lists its shares on an exchange such as the London Stock Exchange. These events are not common.

If you are investing in a start-up business, you should not expect to get your money back through dividends. Start-up businesses rarely pay these (<https://www.financial-ombudsman.org.uk/consumers>).

### 4 - Don't put all your eggs in one basket

Putting all your money into a single business or type of investment for example, is risky. Spreading your money across different investments makes you less dependent on any one to do well.

A good rule of thumb is not to invest more than 10% of your money in high-risk investments (<https://www.fca.org.uk/investsmart/5-questions-ask-you-invest>).

### 5 - The value of your investment can be reduced

The percentage of the business that you own will decrease if the business issues more shares. This could mean that the value of your investment reduces, depending on how much the business grows. Most start-up businesses issue multiple rounds of shares.

These new shares could have additional rights that your shares don't have, such as the right to receive a fixed dividend, which could further reduce your chances of getting a return on your investment.

If you are interested in learning more about how to protect yourself, visit the FCA's website (<https://www.fca.org.uk/investsmart>).