

# Blackfinch Spring Venture Capital Trust

# 8 Reasons Why



#### **Blackfinch Aligned with Clients**

Blackfinch invests in every company off its own balance sheet, ensuring alignment with clients. Also, the team does not receive contractual bonuses and instead is incentivised through the performance fee. This ensures that they are focused on selecting the best companies, making them successful and targeting timely exits.



#### High Hurdle for Performance Fee

The performance fee of 20% will only be taken when the portfolio exceeds the high water mark, being the higher of 130% or the highest performance value per share at the end of a given period. This demonstrates our confidence in the great potential of these underlying companies.



# **Solid Return Strategy**

The team invests in high-growth firms. Its criteria include: capacity to grow by disrupting large growing markets, typically of at least £1bn; and the potential for significant returns at exit. Firms must also have delivered on previous funding rounds, and show strong growth and revenue.



#### **Expert Team Including Tech Founders**

The team includes award-winning tech start-up founders and technology specialists, who also manage the Blackfinch Ventures EIS Portfolios. This creates potential for the VCT to make follow-on investments in successful investee firms funded from the EIS.



### Value-Add Venture Partners

The team aims to appoint value-add non-executive directors, to investee firms' boards, named 'Ventures Partners'. With decades of experience in tech, our Ventures Partners use their contacts and expertise, sharing knowledge and opening doors for firms.



#### **Rigorous Due Diligence Processes**

The team's standout processes include checks on a firm's tech and team, and assessing financial, tax, market and competitor risks. These cover onsite checks by a sector expert; 3-4-hour initial pitch sessions with founders; and leading tax specialists checking tax status.



# ○ → Potential for Special Dividends

The target is for 5% dividends in 2024. If the VCT benefits from earlier company exits, or exits greater than expected, then Blackfinch will issue special dividends.



# **In-built Diversification**

The VCT benefits from diversification at several levels. It's invested in a range of companies, at varying stages of growth, which operate in different tech-based sectors.

