

EIS Loss Relief



For today's investors, the Enterprise Investment Scheme (EIS) offers two outstanding features. First, it is one of the most tax-efficient ways to invest, offering clients a number of advantageous tax reliefs that cover a variety of different circumstances. Second, it's an excellent way to invest in a portfolio of the type of innovative, growth-oriented UK start-ups that are helping to grow the UK economy. It's therefore no wonder that an increasing number of clients are interested in talking to their advisers about EIS.

At Blackfinch, we're passionate about supporting innovative firms as they grow, and building outstanding portfolios of EIS-qualifying companies for our investors. We invest in smaller companies with great ideas, strong teams and responsible values at their core. Of course, not every company will succeed, which is why Loss Relief, which we explain in this guide, is such an important tax relief.

Don't invest unless you're prepared to lose all the money you invest. This is a high risk investment and you are unlikely to be protected if something goes wrong. <u>Take 2 mins to learn more on page 25</u>.

Loss Relief allows investors to claim tax relief when losses have been made with their EIS investments. This guide gives you a full overview of how Loss Relief works and offers some helpful case studies for advisers to talk through with their clients.

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Introduction to EIS

Introduced back in 1994, the Enterprise Investment Scheme (EIS) was created to make it easier for smaller companies to gain the funding they needed to grow. Investing in EIS-qualifying companies offers a number of valuable tax incentives designed to counter-balance the risks associated with investing in higher risk early-stage businesses.



To be eligible to raise money under the EIS, a company must meet several qualifying criteria. For example:

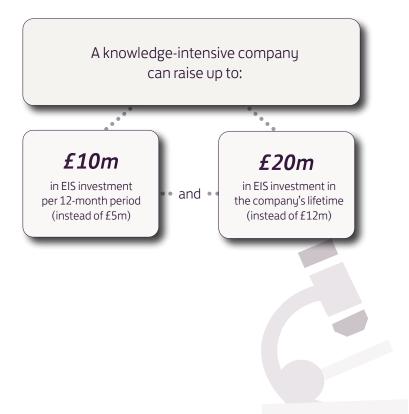
- The company should have a maximum of 250 employees (or a max of 500 employees for companies deemed 'knowledge-intensive')
 Read more about knowledge intensive companies on page 5.
- The company's gross assets should not exceed £15m immediately before the EIS investment, and £16m immediately afterwards
- The company's shares are not listed on a recognised stock exchange (such as the FTSE All Share), but listing on the Alternative Investment Market (AIM) is allowed
- Subject to exceptions, the company's first commercial sale must have taken place less than seven years ago, although this increases to ten years for 'knowledge-intensive' companies

In other words, an EIS-qualifying company would tend to be small, early-stage, unlisted, and therefore higher risk for investors.

What does 'knowledge-intensive' mean?

To meet the definition of 'knowledge-intensive', the company must be carrying out research, development or innovation at the time it is issuing shares. It must also meet certain conditions in relation to Research & Development (R&D) expenditure as a proportion of its historical or future operating costs. Knowledge-intensive firms have historically struggled because of the high cost of their research and a lack of working capital.

However, the more generous qualifying criteria for knowledge-intensive companies were introduced in 2015 (with an increase in individual's annual EIS limit for investment into knowledge-intensive companies following in 2018) to help these firms secure the EIS funding they need.



EIS Tax Reliefs

Up to 30% Income Tax Relief

Tax relief can be claimed up to a maximum investment of £1m per investor per tax year, raised to £2m for knowledge-intensive companies. Investors can claim this via their Self-Assessment tax return or by asking HMRC to adjust their tax code.

Carry back

Carry back means you can offset some or all of the Income Tax paid in the previous tax year, provided the maximum EIS investment limit in the previous tax year is not exceeded.

Inheritance Tax Relief (IHT)

Exemption on qualifying investments held for at least two years (and if held at time of death).

Capital Gains Tax (CGT) deferral relief

On gains made up to three years prior to investment and up to one year after.

Growth on the investment is free of CGT

Provided Income Tax relief has been claimed and is retained at the time of disposal.

Loss Relief

Up to 45% of capital losses can be offset against taxable income, dependent on the Investor's marginal rate of Income Tax. Alternatively, this can be offset against Capital Gains at the rate at which the investor is liable to CGT. Income Tax relief must have been claimed to be eligible for loss relief.

EIS Shares must be held for at least three years (the qualifying period) to keep the Income Tax relief and associated tax benefits. New Business Relief rates will apply from April 2026.

Please refer to the Guide to Business Relief for further information.

What is Loss Relief?

Loss Relief allows investors to claim tax relief when substantial losses have been made with their EIS investments. It is important to note that EIS investors can still lose money overall, but Loss Relief may be available where company shares have been sold at a loss to the purchase price. Loss relief is available where a net loss has been made, after any Income Tax Relief already claimed.

How is Loss Relief Calculated?

Loss Relief is calculated on an individual company basis. This means that even if the overall portfolio makes a gain, Loss Relief may still be available for companies within an investor's EIS portfolio which have returned less than the amount invested. Here's an example:

An investor invests £10,000 in an EIS-qualifying company



They claim 30% Income Tax relief of £3,000

This makes the effective investment cost £7.000

They sell their shares after the qualifying period for £3,000

This leaves the investor an allowable loss of ${\it \pm 4,000}$ against which the investor can claim loss relief

As a higher-rate taxpayer they claim Loss Relief at their marginal rate of 40% against Income Tax* which equates to £1,600

*The investor must have a sufficient liability to Income Tax to make this claim. Alternatively, they could opt to claim loss relief against Capital Gains Tax at their applicable rate. Rates are based on the 2025/2026 tax year.

Claiming Loss Relief on EIS Portfolios

At Blackfinch, we run a portfolio structure, meaning our clients will be able to claim Loss Relief on any of the individual companies within their portfolio, should they be sold at a substantial loss.

How does Loss Relief work?

Example 1 shows how Loss Relief can work, based on a theoretical portfolio of ten EIS-qualifying companies, where three portfolio companies are sold (exited) at a loss. Even though an overall gain has been made on the portfolio, the investor could still claim Loss Relief on those three companies.





EIS Portfolio of 10 Companies

Based on an initial investment of £100,000, investing £10,000 in each of ten companies, assuming various successes and failures.

Returns	Fail	x2 return	x3 return	x5 return	x10 return
Number of companies	3	2	2	2	1
Cost of initial investment	£30,000	£20,000	£20,000	£20,000	£10,000
Sale/exit proceeds**	£0	£40,000	£60,000	£100,000	£100,000
Income Tax relief at 30%	£9,000	£6,000	£6,000	£6,000	£3,000
Loss Relief* at 40% of investment, net of Income Tax relief	£8,400	£0	£0	£0	£0
Total return including reliefs	£17,400	£46,000	£66,000	£106,000	£103,000
Total	£338,400				

Note: the investment amounts shown are after deduction of the portfolio establishment fee.

^{*} Loss Relief calculated assuming that the investor is a higher rate taxpayer with a marginal rate of 40%.

^{**}The figures for sale proceeds assume growth without including the annual management charge (AMC) applied to the EIS portfolio companies.

How Investors Claim Loss Relief

When EIS shares are sold at a loss, provided Income Tax relief had been claimed, HMRC allows investors to offset the loss. This is either by deducting the value of the loss against their taxable income (paid through Income Tax) or against any capital gains which would be subject to Capital Gains Tax (CGT).

How Loss Relief is claimed

The relief is given by deducting the allowable loss from total income from all sources, before any deduction for personal Income Tax allowances. Loss relief cannot reduce taxable income below the personal allowance.

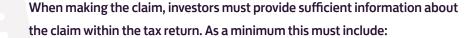
The loss can be claimed against income from either the year the loss arose or the previous year. If the loss is large enough, it can be claimed against both years but the investor must state which year should be used first (see example 3).

If there is still a balance of unused capital loss, it can be deducted from chargeable gains in the usual way.

How do Investors claim Loss Relief?

Investors can claim Loss Relief through their annual SA108 Self Assessment form (which may be completed online or in paper form). In the tax year ended 2025, whether choosing to claim the relief against Income Tax or CGT, the loss is claimed for within the Capital Gains Tax Summary section of the Self Assessment tax return. Loss relief is claimed at the investors marginal rate of relevant tax claimed.





- The name of the company that issued the shares
- The company registration number (or overseas equivalent) of the company that issued the shares
- The country of incorporation of the company that issued the shares (plus the country of tax residency if different)
- The country of tax residency of the company that issued the shares (if different to the country of incorporation)
- The date when the allowable loss arose
- If the relief is being claimed for multiple tax years, a statement of the tax year for which the deduction is to be made first

Investors can also use the Self Assessment form to repay any Income Tax relief as required. Claiming Loss Relief through Self Assessment could effectively reduce the investor's tax liability for that tax year. In cases where the investor has already paid too much Income Tax, they can use their Self Assessment to request that HMRC refunds the difference directly into their bank account.



Self-assessment tax return form available at: <u>SA108</u>
For more information see: <u>How and when to claim the relief</u>

Using Loss Relief to reinstate the Personal Allowance

For every £2 that an investors adjusted net income is over £100,000, their personal allowance will reduce by £1. Based on this, an investor with an adjusted net income of £125,140 will have a personal allowance of £0.



EXAMPLE 2

Using Loss Relief to reinstate the Personal Allowance

An investor has a taxable income of £130,000 so their personal allowance is reduced to nil. However, the investor has £30,000 loss relief from an EIS Investment which they can use to reinstate their personal allowance.

WITHOUT LOSS RELIEF	Amount Taxable	Tax Due
Income	£130,000	
Personal Allowance	£-	
20% (Basic Rate)	£37,700	£7,540
40% (Higher Rate)	£87,440	£34,976
45% (Additional Rate)	£4,860	£2,187
Total Income Tax	£44,703	

WITH LOSS RELIEF	Amount Taxable	Tax Due
Income	£130,000	
Portion of Loss Being Offset	£30,000	
Taxable Income	£100,000	
Personal Allowance	£12,570	£-
20% (Basic Rate)	£37,700	£7,540
40% (Higher Rate)	£49,730	£19,892
Total Income Tax	£27,432	
Income Tax Saving	£17,271	

OPTION 1

Offsetting the loss against Income Tax

The loss relief can be offset against Income Tax paid in the year the loss was made and/or the previous tax year. The loss relief can be used across both years only if it exceeds the taxable income (above the personal allowance) of the first chose year. Any remaining loss can be set against CGT in the current year or carried forward to offset future capital gains.



EXAMPLE 3

Using Loss Relief to reduce an Income Tax bill across multiple tax years

An investor wants to claim loss relief of £28,000. This is based on a £100,000 EIS investment with 30% income tax relief claimed and no proceeds from the investment.

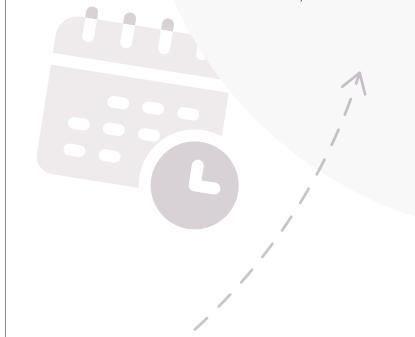
The investor can claim loss relief against Income Tax for the current year, previous year, or both. Loss relief cannot reduce taxable income below the personal allowance. The investor must choose which year to apply the relief to first and then any unused loss can be claimed against the other year.

WITHOUT LOSS RELIEF	2025/2026	2024/2025
Income	£40,000	£40,000
Personal Allowance	£12,570	£12,570
Income Tax paid/due	£5,486	£5,486

WITH LOSS RELIEF	£40,000	£40,000
Portion of Loss Being Offset	£570	£27,430
Taxable Income	£39,430	£12,570
Personal Allowance	£12,570	£12,570
Income Tax Paid / Due	£5,372	£-
Income Tax Saving	£114	£5,486
Total Saved	£5,600	

Using the full amount of loss relief in one year would cut taxable income below the personal allowance. The loss can be used up to the personal allowance in the nominated tax year, with any excess applied to the other tax year.

The rate of relief will be between 20% and 45% of the loss, depending on the marginal rate at which the investor pays Income Tax. If offsetting the full value of the loss would reduce the investor's total income into a lower tax bracket, the rate of Loss Relief available will vary.





EXAMPLE 4

Using Loss Relief to reduce Income Tax across different tax bands

In this example, the investor is a higher rate taxpayer with an annual income of £70,000. The amount of Income Tax they pay is as follows:

Income	£70,000
Amount taxable at 0% (personal allowance)	£12,570
Amount taxable at 20% (basic rate)	£37,700
Amount taxable at 40% (higher rate)	£19,730
Income Tax due	£15,432

After a £30,000 net loss on the value of their EIS investments the investor chooses to offset this against their Income Tax for the current year. Their Income Tax computation is now as follows:

Income	£70,000
Net loss on EIS Investment	£30,000
Taxable income (after EIS loss)	£40,000
Amount taxable at 0% (personal allowance)	£12,570
Amount taxable at 20% (basic rate)	£27,430
Amount taxable at 40% (higher rate)	£0
Income Tax due	£5,486
Income Tax saving	£9,946

OPTION 2

Using Loss Relief against Capital Gains Tax

Another option for investors is to offset the loss against capital gains tax, either in the current tax year or by carrying it forward to offset future gains. The relief is available at the investors' marginal rate of CGT.



EXAMPLE 5 Using Loss Relief to reduce a CGT bill

An investor has £20,000 net loss from an EIS investment. In the same tax year they make a £50,000 capital gain (after the annual CGT exempt amount) from a separate non-EIS investment. They choose to offset the EIS loss against their non-EIS capital gain. They decide to offset the EIS loss against their non-EIS capital gain.

WITHOUT LOSS RELIEF	2025-2026
Gain on non-EIS investment	£50,000
CGT due*	£12,000

WITH LOSS RELIEF	2025-2026
Gain on non-EIS investment	£50,000
Allowable Loss	£20,000
Net Gain	£30,000
CGT Due*	£7,200
CGT Savings	£4,800

*In the 2025-2026 tax year, CGT is charged at 18% for basic rate taxpayers and 24% for higher or additional rate taxpayers. In some situations different CGT rates apply.



Loss relief is available when an investor sells EIS shares at a loss or when the company is dissolved. It does not apply when a company enters administration or liquidation.

Investors must claim Loss Relief within one year of 31st January after the tax year in which the loss occurred. For example, for a loss that occurred in the 2025/2026 tax year, the claim would need to be made by 31st January 2027. For example, for a loss that occurred in the 2025/2026 tax year, the claim would need to be made by 31st January 2027.

It may also be possible for investors to make a 'negligible value claim' while they are still in possession of any EIS-qualifying shares that have fallen to a negligible with no prospect of recovery. However, it is a more complicated process requiring appropriate evidence to be submitted to HMRC. Where a company has gone into administration or liquidation, it is much easier to wait until the company in question has been formally wound-up and the loss is realised. The loss can be backdated up to one tax year. This avoids potential administrative complications if unanticipated shareholder value is subsequently identified and the negligible value claim is reversed.

What if the EIS investment was used to defer capital gains?

Investors often use their EIS investment to defer an existing capital gain. A capital gain occurs when an asset has been sold and the profits or gains made on that asset have been realised (also known as 'crystallisation').

However, if the capital gain has been deferred by investment in an EIS-qualifying company that subsequently failed with a total loss, the deferred capital gain becomes chargeable again, and is treated as a new capital gain (subject to capital gains allowances available). In other words, the capital gain has been 'recrystallised'. To continue to defer the gain, it would need to be reinvested into another EIS-qualifying company.

For more information see: How the relief is given



EXAMPLE 6 Deferred Capital Gains

An investor makes a £20,000 gain on a non-EIS investment. To defer this gain, the investor makes an EIS investment of £20,000 spread equally across a portfolio of ten companies. At the end of year one, one company in the EIS portfolio fails completely. This means that £2,000 of the original deferred gain (the failed EIS investment) will recrystallise and become liable for CGT.

As the EIS company fails in the next tax year, the investor can use a portion of their annual exempt amount (AEA) in relation to CGT. This is currently £3,000 for the 2025/2026 tax year. By using £2,000, this will leave £1,000 of their AEA remaining.

If the recrystallised gain was greater than the AEA, this could be offset against losses or deferred again through a new EIS Investment.

	2025 - 2026
Amount invested	£20,000 (£2,000 per company)
Deferred gain on non-EIS investment	£20,000
Amount deferred against each investment within the portfolio	£2,000
CGT Annual Exempt Amount	£3,000
Recrystallised gain	£2,000
Remaining CGT Annual Exempt Amount	£1,000
CGT due	£0

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For more information on qualifying disposals see: <u>Claim to set loss from share disposal against income</u>
For more information on when Loss Relief can be claimed see: <u>How and when to claim the relief</u>
<u>For more information on making a negligible value claim see: <u>Negligible value claims</u></u>

What are the tax implications on inherited EIS shares?

Shares are often passed on as part of a person's estate, with inherited EIS shares being deemed as ordinary shares by HMRC. As a result, any growth in the value of the EIS shares, from the date of death, may be subject to CGT for the beneficiary (subject to capital gains allowances). Loss Relief cannot be automatically claimed and offset against Income Tax, although the shares might qualify for general (non-EIS) loss relief. However, any capital losses can be offset against any gains within the current or future tax years.

What if a partial loss occurs?

If a company within an investor's EIS portfolio is sold at a loss, but is still able to return some capital to the investor, consideration will be made to any Income Tax relief that was claimed upon investment. If the company was sold after passing the minimum three-year EIS qualifying period, the investor can retain the full amount of Income Tax relief claimed. However, if the company is sold within the three-year qualifying period, any Income Tax relief claimed on the amount returned to investors will need to be repaid to HMRC, which will need be taken into account to calculate the amount available for Loss Relief (shown as 'Net loss' in Examples 7 and 8).

How do investors repay Income Tax relief that has been claimed when an investment hasn't been held for the full three years and exits at a partial loss?

To repay Income Tax relief, investors must inform HMRC within 60 days of the disposal of the EIS shares.



Income Tax to be repaid

An investor makes a £10,000 EIS Investment and claims the full 30% Income Tax relief of £3,000. Two years later, the company is sold at a loss and the investor receives proceeds of £4,000. Because the shares were sold within three years, the investor must repay 30% of the of the £4,000 received. Loss Relief is still available to the investor, based on the net loss, and can be offset against Income Tax or CGT.

INITIAL INVESTMENT

Amount Invested	£10,000
Income Tax Relief Claimed at 30%	£3,000
Effective Investment Cost	£7,000

IMPACT FROM COMPANY SALE

Proceeds to investor	£4,000
Income Tax Relief repayable at 30%	£1,200
Amended Effective Investment Cost	£8,200

Allowable Loss	£4,200
Loss Relief*	£1,680

^{*} Loss Relief calculated assuming that the investor is a higher rate taxpayer with a marginal rate of 40%.



What if the company fails within the first three years?

If the EIS-qualifying company fails in its entirety, whether within three years or after, Loss Relief will be available on the full net loss (the amount invested minus any Income Tax relief claimed). Therefore, any Income Tax relief that has been claimed would not need to be repaid here.



EXAMPLE 8 A full loss

An investor invests £10,000 into an EIS-qualifying company, claiming full available Income Tax relief of £3,000. After one year the company fails, with the investor suffering a full loss. The investor can claim Loss Relief on the net loss. As no proceeds from the sale were returned to the the Investor, any Income Tax relief that has been claimed does not need to be repaid

INITIAL INVESTMENT

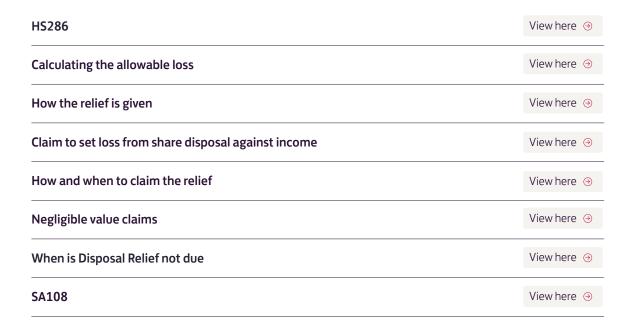
Amount Invested	£10,000
Income Tax Relief Claimed at 30%	£3,000
Effective Investment Cost	£7,000

IMPACT FROM COMPANY SALE

Proceeds to investor	£-
Allowable Loss	£7,000
Loss Relief*	£2,800

^{*} Loss Relief calculated assuming that the investor is a higher rate taxpayer with a marginal rate of 40%.

References



Risks

Due to the potential for losses, the Financial Conduct Authority (FCA) considers this investment to be high risk.

What are the FCA key risks?

1 - You could lose all the money you invest

If the business you invest in fails, you are likely to lose 100% of the money you invested. Most start-up businesses fail.

2 - You are unlikely to be protected if something goes wrong

Protection from the Financial Services Compensation Scheme (FSCS), in relation to claims against failed regulated firms, does not cover poor investment performance. Try the FSCS investment protection checker (https://www.fscs.org.uk/check/investment-protection-checker).

Protection from the Financial Ombudsman Service (FOS) does not cover poor investment performance. If you have a complaint against an FCA-regulated firm, FOS may be able to consider it. Learn more about FOS protection (https://www.financial-ombudsman.org.uk/consumers).

3 - You won't get your money back quickly

Even if the business you invest in is successful, it may take several years to get your money back. You are unlikely to be able to sell your investment early.

The most likely way to get your money back is if the business is bought by another business or lists its shares on an exchange such as the London Stock Exchange. These events are not common.

If you are investing in a start-up business, you should not expect to get your money back through dividends. Start-up businesses rarely pay these (https://www.financial-ombudsman.org.uk/consumers).

4 - Don't put all your eggs in one basket

Putting all your money into a single business or type of investment for example, is risky. Spreading your money across different investments makes you less dependent on any one to do well.

A good rule of thumb is not to invest more than 10% of your money in high-risk investments (https://www.fca.org.uk/investsmart/5-questions-ask-you-invest).

5 - The value of your investment can be reduced

The percentage of the business that you own will decrease if the business issues more shares. This could mean that the value of your investment reduces, depending on how much the business grows. Most start-up businesses issue multiple rounds of shares.

These new shares could have additional rights that your shares don't have, such as the right to receive a fixed dividend, which could further reduce your chances of getting a return on your investment.

If you are interested in learning more about how to protect yourself, visit the FCA's website (https://www.fca.org.uk/investsmart).

Important Information

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A *lifetime* investment partner

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No matter where they are in their investment journey, from starting out in building their wealth, through to managing their estate to ensure they pass on as much as possible to the next generation, we are here to help you achieve their goals.

